

## Message Text

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ACTION IO-03

INFO OCT-01 SS-14 ISO-00 EB-03 STR-02 L-01 MMO-01 ABF-01

PER-01 SP-02 NSCE-00 NSC-05 OMB-01 /035 W

----- 124902

R 251935Z SEP 75

FM USDEL MTN GENEVA

TO SECSTATE WASHDC 516

UNCLAS MTN GENEVA 7353

LIMDIS

IO FOR MURRAY JACKSON

PASS STR FOR ROGER HEFFERAN

EO: 11652: N/A

TAGS: APER ETRD MTN

SUBJ: MTN: FY 77 BUDGET

PER TELCON, FOLLOWS IS EXPLANATION OF 10 ADDITIONAL SLOTS REQUESTED FOR FY 77.

1. ASSISTANT TARIFFS, FSR 3. THE NEGOTIATIONS IN THE TARIFFS AREA FY 77 ARE EXPECTED TO MOVE FROM MULTILATRAL NEGOTIATIONS ON ELEMENTS OF A GENERAL TARIFF NEGOTIATION PLAN TO NEGOTIATIONS WITH SPECIFIC COUNTRIES AND CUSTOMS UNIONS. THE FSR-3 WILL BE RESPONSIBLE FOR PREPARATION OF ALL MICROANALYSIS AND WILL LEAD THE U.S. NEGOTIATING TEAM IN MOST TARIFF NEGOTIATION SESSIONS WITH 15 TO 20 COUNTRIES. HE WILL PREPARE FREQUENT REPORTS ON PROGRESS OF THOSE BILATERAL NEGOTIATIONS, MAINTAIN A COMPUTERIZED CURRENT "BALANCE" SHEET, AND CLOSELY COORDINATE WITH OTHER MEMBERS OF THE TARIFFS PROJECT TEAM AND WASHINGTON-BASED OPERATIONS TO ASSURE CONSISTENCY AMONG U.S. OFFERS TO OTHER COUNTRIES.

2. ASSISTANT TARIFFS, FSR 4. THE R-4 WILL BE RESPONSIBLE FOR PREPARATION OF ALL MICROANALYSIS OF TARIFF REQUESTS FROM AND OFFERS OF 10 - 12 COUNTRIES. HE WILL FREQUENTLY MEET WITH DELEGATIONS OF THOSE COUNTRIES FOR DETAILED TECHNICAL DISCUSSIONS, CLAR-

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TIONS OF THOSE COUNTRIES FOR DETAILED TECHNICAL DISCUSSIONS, CLAR-

IFICATION SESSIONS AND TO ESTABLISH COMPARABILITY OF TRADE FLOW DATA. HE WILL OCCASIONALLY SERVE AS THE PRINCIPAL U.S. NEGOTIATOR WITH THOSE COUNTRIES, PREPARE FREQUENT REPORTS ON PROGRESS OF THOSE NEGOTIATIONS, MAINTAIN A COMPUTERIZED CURRENT "BALANCE SHEET," AND CLOSELY COORDINATE WITH OTHER MEMBERS OF THE TARIFFS PROJECT TEAM AND WASHINGTON-BASED OPERATIONS TO ASSURE CONSISTENCY AMONG U.S. OFFERS TO OTHER COUNTRIES. DEPENDING ON THE NUMBER OF ITEMS TRANSFERRED TO THE SECTORS WORKING GROUP, ONE OF THESE SPECIALISTS MAY BE ASSIGNED TO THE SECTORS STAFF IN A CAPACITY SIMILAR TO THAT DESCRIBED BELOW.

3. INTERNATIONAL ECONOMIST, FSR 4. THE R-4 WILL BE RESPONSIBLE FOR ANALYSIS AND NEGOTIATIONS WITH OTHER COUNTRIES IN THE CHEMICALS, ALUMINUM, ELECTRONICS, IRON AND STEEL AND AIRCRAFT SECTORS. HE WILL ASSURE THAT ALL SIGNIFICANT TRADE BARRIERS OF OTHER COUNTRIES IN THOSE PRODUCT SECTORS ARE INCLUDED IN THE SECTORAL NEGOTIATIONS AND ASSURE THAT SUBSTITUTION EFFECTS IN OTHER SECTORS ARE TAKEN INTO ACCOUNT. HE WILL BE THE PRINCIPAL U.S. NEGOTIATOR FOR MOST OF THE NEGOTIATIONS IN THOSE SECTORS. HE WILL MAINTAIN CLOSE LIAISON WITH COMMODITY SPECIALISTS AND INDUSTRY ADVISORS IN THOSE SECTORS.

4. STATISTICAL TECHNICIAN, FSS-4. THE STATISTICAL TECHNICIAN WILL BE ASSIGNED TO THE ECONOMIC ADVISORY STAFF AND WILL HAVE THE FOLLOWING FUNCTIONS: TO PLAN, PREPARE AND PRESENT FOR SUPERVISOR'S REVIEW TABULATIONS OF TARIFFS, NON-TARIFF BARRIERS, TRADE AND OTHER DATA RELATING TO THE MULTILATERAL TRADE NEGOTIATIONS. A SIGNIFICANT PORTION OF THIS WORK WILL BE PERFORMED USING THE COMPUTER FACILITIES OF THE DELEGATION AND WILL THEREFORE INVOLVE PROGRAMMING, CODING AND KEY-PUNCHING OF DATA AND ANALYTICAL ROUTINES. OTHER RELATED TASKS MAY BE ASSIGNED FOR THE PURPOSE OF CARRYING OUT THE ANALYTICAL SUPPORT FUNCTIONS OF THE ECONOMIC ANALYSIS SECTION OF THE DELEGATION.

5. GATT REFORM LAWYER, FSO 1. THE ISSUE OF THE REFORM OF THE GATT WILL REACH A HIGHLY TECHNICAL STAGE IN FY 77. THE GATT IS A LEGAL DOCUMENT THAT PROVIDES LEGALLY BINDING COMMITMENTS AND CREATES SUBSTANTIAL OBLIGATIONS. LEGAL EXPERTISE IS ESSENTIAL IN THE DELEGATION FOR ATTENDANCE AT DRAFTING SESSIONS TO PARTICIPATE IN THE CONSTRUCTION OF THE LANGUAGE AND PROVISIONS OF THE NEW UNCLASSIFIED

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INSTRUMENTS OR REDRAFTS. INTERPRETATION OF LANGUAGE AND PROVISIONS OF ANY STRUCTURAL REFORM MUST BE PRESENT TO ASSURE CONSISTENCY WITH THE TRADE ACT OF 1974.

6. INTERNATIONAL ECONOMIST, FSR 4. THIS INDIVIDUAL WILL ASSIST THE PROJECT MANAGER IN NEGOTIATING MULTILATERAL NON-TARIFF MEASURE CODES, AS WELL AS NTMS OF A LARGELY BILATERAL CHARACTER, SUCH AS QUANTITATIVE RESTRICTIONS. BECAUSE OF THE LIMITATION OF PER-

SONNEL, HE CAN BE EXPECTED TO LEAD MANY OF THE BILATERAL CONSULTATIONS AND BARGAINING SESSIONS. HE WILL, IN ADDITION, BE RESPONSIBLE FOR COORDINATING PRIVATE SECTOR NTM INPUT FROM WASHINGTON INTO THE ACTIVELY NEGOTIATING GROUPS.

7. FSO 2, AGRICULTURAL EXPERT, UNDER THE GENERAL SUPERVISION OF THE NTM PROJECT MANAGER, WILL DEVELOP AND MONITOR THE AGRICULTURAL ASPECTS OF NTM CODES OF GENERAL APPLICATION. SUCH CODES MAY INCLUDE, BUT ARE NOT LIMITED TO, INTERNATIONAL PRODUCT STANDARD, SUBSIDY AND COUNTERVAILING DUTIES, GOVERNMENT PROCUREMENT, AND ANTIDUMPING. IN ADDITION TO THESE MULTILATERAL FUNCTIONS, HE WILL BE RESPONSIBLE FOR COORDINATING BILATERAL NTM NEGOTIATIONS WITH MAJOR MTN PARTICIPANTS ON NTMS AFFECTING INDIVIDUAL AGRICULTURAL ITEMS.

8. THREE SECRETARIES, FSS 6, 7, 8. THE THREE ADDITIONAL SECRETARIES WILL PROVIDE A) SUPPORT FOR THE ABOVE SEVEN ADDITIONAL PERSONNEL; B) SECRETARIAL ASSISTANCE TO THE LARGE INCREASE IN THE NUMBER OF VISITING DELEGATES FROM THE EXECUTIVE AND CONGRESS; AND C) VASTLY INCREASED WASHINGTON-GENEVA COMMUNICATION DURING PEAK NEGOTIATIONS. CURRENT SECRETARIAL RATIO OF ONE TO THREE OFFICERS BARELY COVERS CURRENT REQUIREMENTS. THE RATIO OF ONE SECRETARY TO TWO OFFICERS FOR THE REMAINING 10 POSITIONS IS THEREBY JUSTIFIED. WALKER

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## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 SEP 1975  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MTNGE07353  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750333-0989  
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**Office:** ACTION IO  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** LIMDIS  
**Original Previous Classification:** n/a  
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**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** LIMDIS  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MartinML  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <16 JUN 2003 by MaustMC>; APPROVED <28 JAN 2004 by MartinML>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MTN: FY 77 BUDGET PER TELCON, FOLLOWS IS EXPLANATION OF 10 ADDITIONAL SLOTS REQUESTED  
**TAGS:** APER, ETRD, MTN  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006